



Community Profile for Fairmont , Minnesota

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Overview

Fairmont has a favorable business climate for companies to grow and prosper, and is an excellent community for raising a family. Access to the world is made possible by digital switching controlled locally with a newly installed fiber optic telecommunications system. Fairmont has a trained workforce, commercial sites, rail access, two interstate interchanges and an airport that accommodates most private jet traffic. Most importantly, a community attitude that says YES to innovative positive business growth.

Location

County:	Martin
Region:	South Central
Distance from Minneapolis:	120
Distance from nearest MSA*:	105 Miles from Rochester MSA
US Congressional District:	1
MN Legislative District(s):	24A
Web site:	www.fairmont.org
Last Updated:	7/9/2010



Population

Area	2008 Estimate	2007 Estimate	2000 Census	1990 Census
Community:	10,686	10,675	10,889	11,265
County:	20,637	20,731	21,802	22,914
Nearest MSA:	183,305	181,603	124,277	106,470
Minnesota:	5,287,976	5,263,610	4,919,479	4,375,099

Source: U.S. Census, State Demographer * Metropolitan Statistical Area

Major Employers

Employer	NAICS	Products/Services	Employee Count
Fairmont Medical Center-Mayo Health Systems	6221	General Medical & Surgical Hospitals	683
Weigh Tronix Inc.	334513	Instruments & Related Prod. Mfg. for Measuring, Displaying, & Con	364
Fairmont Foods of MN	3114	Fruit & Vegetable Preserving & Spec. Food Mfg.	300
Lakeview Methodist Health Care Facility	6231	Nursing Care Facilities	250
REM Heartland	6214	Outpatient Care Centers	245
3M	322222	Coated & Laminated Paper Mfg.	125
Aerospace Systems Div	3359	Other Electrical Equipment & Component Mfg.	120
Harsco Track	3365	Railroad Rolling Stock Manufacturing	120
MRCI/Tri-County Industries	3332	Industrial Machinery Manufacturing	120
		Resin, Synth. Rubber & Art. Synth. Fibers & Fil.	



Hancor Inc	3252	Mfg.	80
Center for Specialty Care	6221	General Medical & Surgical Hospitals	50
Rosen's Inc	4246	Chemical & Allied Products Merchant Wholesalers	40
View All Employers Listed			

Workforce

	<i>Martin County</i>	<u><i>South Central (9) Econ Dev Region</i></u>
Total Employment	10,764	121,820
Available Workforce	11,675	132,119
Unemployment Rate	7.8%	7.8%

Source: DEED - Labor Market Information: LAUS Annual Average 2009

Employment By Industry

	<i>Martin County</i>	<u><i>South Central (9) Econ Dev Region</i></u>
Natural Resources and Mining	360	2,754
Construction	197	3,741
Manufacturing	1,550	18,873
Trade, Transportation and Utilities	2,196	18,617
Information	123	2,114
Financial Activities	362	3,609
Professional and Business Services	411	5,557
Education and Health Services	1,764	17,190
Leisure and Hospitality	834	8,335
Other Services	220	3,001
Government	1,392	16,397

N/A - No Data Available

Source: DEED - Labor Market Information: CEW Annual Data 2009

Occupations and Wages in Southwest Minnesota

<i>Job Title</i>	<i>Wage/Hr</i>	<i>Job Title</i>	<i>Wage/Hr</i>
Architecture and Engineering Occupations	\$26.08	Healthcare Support Occupations	\$11.14
Arts, Design, Entertainment, Sports, and Media Occupations	\$15.69	Installation, Maintenance, and Repair Occupations	\$18.13
Building and Grounds Cleaning and Maintenance Occupations	\$11.28	Legal Occupations	\$23.47
Business and Financial Operations Occupations	\$22.80	Life, Physical, and Social Science Occupations	\$23.79
Community and Social Services Occupations	\$16.96	Management Occupations	\$36.31
Computer and Mathematical Occupations	\$27.04	Office and Administrative Support Occupations	\$13.50
Construction and Extraction Occupations	\$18.38	Personal Care and Service Occupations	\$11.01
Education, Training, and Library Occupations	\$19.73	Production Occupations	\$13.80
Farming, Fishing, and Forestry Occupations	\$12.91	Protective Service Occupations	\$16.77
Food Preparation and Serving Related Occupations	\$8.86	Sales and Related Occupations	\$9.94



Healthcare Practitioners and Technical Occupations

\$23.74 Transportation and Material Moving Occupations

\$13.19

[View All Occupations and Wages](#)

Source: DEED - Labor Market Information: OES Second Quarter, 2010

Utilities

Utility Type	Utility Name	Utility Phone	Contact	Contact Phone
Electricity	Southern Minnesota Municipal Power	(507) 285-0478	Larry Johnston	(507) 285-0478
Natural Gas	<u>Minnesota Energy Resources Corp</u>	1-800-889-9508	Rory Lenton	1-800-889-9508
Wastewater	Fairmont Municipal Utilities Comm	(507) 238-9461	Butch Hybbert	(507) 235-6502
Water	Fairmont Municipal Utilities Comm	(507) 238-9461	Butch Hybbert	(507) 235-6789

Water Information

Water Source:	Surface Water
Storage Capacity:	5,400,000 gal.
Pumping Capacity:	3,000 gal./minute
Average Demand:	1,571,659 gal./day
Peak Demand:	2,228,000 gal./day
Total Water Hardness:	85 ppm
Industrial Water Rate:	Base chg. \$10.50; \$1.80/100CF

Wastewater Information

Treatment Type:	Mechanical Plant
Capacity of Plant:	3,900,000 gal./day
Average Flow:	1,857,500 gal./day
Peak Flow:	5,180,000 gal./day
Usage Charge:	\$2.41/100CF

Communications

Telephone Information

Local Telephone Company:	Frontier Communications
Telephone Number:	1-800-953-1504
Contact:	Lana Luoma
Telephone Number:	(952) 891-2583
Digital Central Switch:	Yes
Equal Access Market:	Yes
Extended Area Service:	Yes
Custom Calling Features:	Yes
Customized Local Area Services:	Yes
Current Technologies:	DSL, T1, Fiber Optics

Internet Service

Local Public Internet Access Site:	Yes
Multiple Internet Service Providers:	Yes
Speed of Service:	High-Speed Fiber Optic
DEED Certification as E-Commerce Ready:	No



Cable TV Information

Local Company	Telephone	Website
Charter Communications	(507) 235-9629	

Newspapers Information

Newspaper Name	Telephone	Frequency
Fairmont Photo Press	(507) 238-9456	Weekly
Fairmont Sentinel	(507) 235-3303	Daily

Additional Telecommunication Providers

Telecommunication Type	Provider Name	Phone
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Commercial Transportation & Shipping

Highway Information

Interstate	Miles From Community	Load Limit in Tons	Seasonal Limit In Tons
I-35	58	10	
I-90	Within	10	

Four Lane	Miles From Community	Load Limit in Tons	Seasonal Limit In Tons
MN-15	Within	10	

Other	Miles From Community	Load Limit in Tons	Seasonal Limit In Tons
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Truck Information

Truck Lines: 4

Truck Terminals: 2

Navigable Water Information

Water Name	Depth
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Rail Information

Inter-Modal Facility: No

Inter-Modal Facility Distance:

Rail Line	Frequency	Reciprocal Switching	Distance to Main Line	Passenger Service
C-P	Daily	Yes	0	No
Union Pacific	Daily	Yes		No

Air Service Information

	International	Local Regional	Service
Name	Rochester Intl. Airport		Fairmont Municipal Airport
Location	Rochester		Fairmont
Miles to	105		0
Longest Runway Length	9,033 Feet		5,502 Feet
Surface Type	Paved		Paved
Lighted	Yes		Yes
Customs	Yes		No
Service Type	Charter, Commercial, Freight, Jet		Commercial, Freight, Jet



www.mnpro.com

Navigation Aids
Weather Info Systems
Major Airlines

BEACON, ILS, VOR/DME
AWOSA/MNWAS, SATVIDEOWEATHER
American Eagle, Delta, Allegiant Air, Federal Express

BEACON, ILS, VOR/DME
AWOSA/MNWAS
Great Lakes Airlines, United Express

Daily Flights To MSP-Minneapolis-St. Paul Intl.:

Additional Commercial Transportation Providers

Transportation Type	Provider Name	Phone
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Housing & Commercial Activity

Housing Information

Single Family Units:	4,702	Percentage Owner Occupied:	72
Multiple Family Units:	1,230	Median Sales Price:	\$97,235.00
Mobile Homes:	88	Median Assessed Value:	\$90,000
Number of Units Built Since Last Census:	2	Median Rent:	\$300
Number of Residential Building Permits for 2009:	322	Vacancy Rate:	6
Value of Residential Building Permits for 2009:	\$2,119,452		

Source: US Census

Commercial Activity Information

Number of Commercial Building Permits for 2009:	57
Value of Commercial Building Permits for 2009:	\$21,865,579
Number of Public Building Permits for :	
Value of Public Building Permits for :	

Retail Sales Information

Year	Community Sales	County Sales
2007	\$151,162,929	\$265,467,933
2006	\$152,919,052	\$255,333,355
2005	\$153,663,501	\$245,293,927

Source: MN Dept. of Revenue

Business & Community Services

Financial Institutions Information

Name	Phone	Total Assets	Capital as % of Assets
US Bancorp	(800)872-2657	\$165,000,000,000	---
Bank Midwest MN-IA NA	(507) 235-3327	\$336,500,000	---
Profinium Financial	(507) 235-5538	\$136,317,000	---

[View All Financial Institutions](#)



Lodging & Meeting Facilities Information

<i>Facility</i>	<i>Number of Facilities Available</i>	<i>Facility Size</i>	<i>Teleconferencing Available</i>	<i>Teleconferencing Available to Public</i>
Hotel	0		No	No
Motel	6	293 rooms	No	No
Conference Center	1	400 rooms	No	No

Additional Lodging & Meeting Facilities

<i>Facility Type</i>	<i>Facility Name</i>	<i>Phone</i>
Conference Center	Fairmont High School	507-238-4411

Local Medical Facilities Information

<i>Facility Type</i>	<i>Nbr of Facilities</i>	<i>Total Nbr of Beds</i>	<i>Telemedicine Available</i>
Clinic	4		Yes
Dentist	17		No
Doctor	75		Yes
Hospital	1		Yes
Nursing Home	2		No

Name of Nearest Hospital (if none in community):

Miles to Nearest Hospital:

Additional Local Medical Facilities

<i>Facility Type</i>	<i>Facility Name</i>	<i>Phone</i>	<i>Telemedicine Available</i>
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Local Transit Information

<i>Service</i>	<i>Available</i>	<i>Service</i>	<i>Available</i>
Inter-Community Bus	Yes	Taxi/Cab	Yes
Intra-Community Bus	Yes	Disabled Transportation	Yes

Local Transit Providers

<i>Transit Type</i>	<i>Name</i>	<i>Phone</i>
Inter-City Bus	Jefferson Bus Lines	507-235-5547
Taxi/Cab	Fairlakes Transportation, Inc.	

Library Information

<i>Name</i>	<i>Phone</i>	<i>Internet Access</i>
Martin County Public Library		Yes
Traverse des Sioux Library System		Yes

Worship Information

<i>Worship Type</i>	<i>Worship Name</i>	<i>Phone</i>	<i>Membership</i>
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Recreation Information

Facilities

Five interconnected lakes within city limits, 23 parks-including skate park, aquatic park, new soccer fields in 2001, city-wide recreational program, indoor hockey, historic opera house, civic summer theater, 2 golf courses, 2 athletic clubs, theaters, car races, tennis, yacht club, amateur baseball.

Festival/Arts

Classic Car Show & Interlaken Heritage Days in June, Friday in the Park June thru August, Fairmont Glows in December, Martin County Fair in August, Fishing Tournaments, summer band concerts.

Service Organizations

Fairmont has many organizations including American Legion, VFW, Jaycees, Rotary Club, Kiwanis, Lions, Exchange Club, Toastmasters, Women of Today and Sertoma.

Education

Post-Secondary Information

<i>Nearest Technical College & Specialty</i>	<i>Location</i>	<i>Miles To</i>
<u>MN West Community & Technical College-Jackson</u>	Jackson	26

Minnesota West Community and Technical College is a comprehensive community and technical college with five southwestern Minnesota campuses: Canby, Granite Falls, Jackson, Pipestone, and Worthington and three learning centers in Fairmont, Luverne and Marshall. Students have the opportunity to earn an Associate Degree, Diploma, or Certificate in more than 60 disciplines. Minnesota West has a long standing tradition of providing quality liberal arts/transfer and technical education. We offer programs with degrees that transfer to baccalaureate-granting institutions and also two-year degrees and certificates that allow a student quicker entry into the workforce. Some programs and many classes may be taken online. 8/08

<i>Nearest Community College & Specialty</i>	<i>Location</i>	<i>Miles To</i>
<u>Riverland Community College</u>	Albert Lea / Austin / Owatonna	50

In 1995, Riverland Community College, as we know it today, merged Albert Lea's South Central Technical College, Austin Community College, Austin's Riverland Technical College and its Owatonna training center, creating our greatest strength - a comprehensive community college. Instead of acting as simply a technical college or community college, we are both. This distinction allows us to provide more services to the communities we serve. Riverland offers more than 50 technical certificate, diploma, and degree options in the Associate of Arts, Sciences, Applied Science, and Fine Arts degrees. Our Minnesota Transfer Curriculum courses transfer credits to other Minnesota colleges and universities. In southeastern Minnesota, Riverland has developed a variety of services in farm and small business management, as well as customized training for companies and businesses. We strive to align ourselves with the communities we serve and the higher education needs of Minnesota while remaining a sophisticated powerhouse of technical and transfer education. 8/08

<i>Nearest Public College/University & Specialty</i>	<i>Location</i>	<i>Miles To</i>
<u>Minnesota State University, Mankato</u>	Mankato	50

Minnesota State University Mankato offers six academic colleges: Allied Health and Nursing; Arts and Humanities; Business; Education; Science, Engineering & Technology; and Social and Behavioral Sciences. There are 158 undergraduate programs of study and 82 graduate programs resulting in bachelor's, master's, associate or specialist degrees; graduate certificates; applied doctorates anticipated for 2007. Most popular programs: Nursing/Pre-Nursing; Elementary Ed; Management; Marketing; Construction Management; Computer Info Science; Law Enforcement; Accounting; Psychology; Biology. Distinctive programs: Accelerated Option Nursing; Automotive Engineering Technology; Civil Engineering; cross-disciplinary undergraduate and graduate degrees; MFA in Creative Writing; MFA in Forensics/Speech Communication; Rapid Response Teacher Education; Technical Writing Graduate Certificate; BFA in Musical Theatre. Founded in 1868, Mankato U has approximately 14,000 students with 1,700 faculty and staff. 8/08

<i>Nearest Private College/University & Specialty</i>	<i>Location</i>	<i>Miles To</i>
<u>Gustavus Adolphus College</u>	St. Peter	68

Gustavus Adolphus College is a church-related, residential liberal arts college firmly rooted in its Swedish and Lutheran heritage.



The College offers students of high aspiration and promise a liberal arts education of recognized excellence provided by faculty who embody the highest standards of teaching and scholarship. The Gustavus curriculum is designed to bring students to mastery of a particular area of study within a general framework that is both interdisciplinary and international in perspective. Bachelor of Arts offered; 75 majors in 24 academic dpts and 3 interdisciplinary programs. Average class size is 15 and student/faculty ratio is 12:1. 8/08

Telecommunications Use Available at Area Post-Secondary Institutions:

Yes

Local K-12 Information

<i>School Type</i>	<i>Nbr of Schools</i>	<i>Enrollment</i>	<i>Grades</i>	<i>Pupil/Teacher Ratio</i>
Elementary	1	381	K-2	17:1
Middle School	1	477	3-6	17:1
Junior High	1			
Senior High	1	921	7-12	17:1
Private/Parochial	2	400	PreK-8	17:1

School District: 2752

Telecommunications Use Available at Local K-12: Yes

High School Graduates Attending Post-Secondary: 75%

State Wide Average: 68%

Education Institutions

<i>Education Type</i>	<i>Name</i>	<i>Phone</i>
Community College	<u>Riverland Community College - Fairmont Campus</u>	1-800-247-5039
Community College	<u>Minnesota West Community and Technical College - Fairmont</u>	507-235-3385
Community College	<u>South Central College - Fairmont Campus</u>	507-389-7200
Private College	<u>Presentation College - Fairmont Campus</u>	507-235-4658
Private College	<u>St. Mary's - Fairmont</u>	507-452-4430

Government

Structure Information

Organization:	Mayor/Council
Budget:	\$30,000,000
Community Bond Rating:	Moody's - - Aa2
Comprehensive Land Use Plan:	Yes
Locally Controlled Loan Program:	Yes
Recycling:	Yes
Fire Insurance Rating:	5
Industrial Plans Approved By:	City Building Official



Public Protection Services

Service Type	Regular	Part-Time	Volunteer	Seasonal
Fire	---	---	32	---
Police	18	2	---	---
Sheriff	24	4	---	---
EMT	---	---	6	---

Property Taxes

Payable 2008

Property Tax Information

State Tax Rate	45.95%
Municipal Tax Rate	41.62%
County Tax Rate	43.88%
School Tax Rate	17.78%
Misc. Tax Rate	0.52%
Total Tax Rate	149.75%

Assessed Market Value Information






Commercial	\$366,540,693
Residential	\$122,518,233
Other	\$85,593,222
Total	\$574,652,148

Minnesota commercial real estate taxes are based upon market value of taxable property as set by the local assessor. To calculate the tax for the current year, first compute the tax capacity by multiplying all property value up to \$150,000 times .015, plus any value over \$150,000 times .02. Example: net tax capacity on a \$200,000 business property: $(\$150,000 \times .015) + (\$50,000 \times .02) = \$2,250 + \$1,000 = \$3,250$. Tax capacity times the tax rate equals taxes owed. Commercial and industrial property must also pay a state property tax, which is equal to the tax capacity times the State Tax Rate.

In some localities where voters have approved referendums, an additional referendum tax must be added, calculated by multiplying the referendum tax rate times the total market value of the commercial property.

Please note: Specific property tax classifications and computations can be more complex and result in different tax amounts. This simplified explanation applies in the most general situations and will allow a business to roughly estimate its potential property tax burden. The county assessor or auditor may be able to answer questions about specific properties and uses.

Commercial Buildings and Land Sites

Building Name Address City, State Zip Code	Type of Building Total Bldg Sqft Total Available	Contact Name Organization Phone Number	JOBZone	 Photo
<u>Bryan's Pharmacy Building</u> 1108 East Blue Earth Avenue Fairmont, MN 56031	Office 2,092 2,092	<u>Dale A Schumann</u> CENTURY 21 Northland Realty (507) 238-4796		
<u>Fairmont Business Development Center</u> 426 Winnebago Avenue Fairmont, MN 56031	Industrial 11,900 3,500	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>Kahler Automation</u> 909 Winnebago Avenue Fairmont, MN 56031	Industrial 9,300 9,300	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>LAKE AVE. OFFICE/RETAIL</u> 222-228 Lake Ave. Fairmont, MN 56031	Office 6,651 6,651	<u>Jeff Greischar</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>Southern MN Seed Cleaning</u>	Industrial	<u>Mike Humpal</u>		



601 N. Elm Street Fairmont, MN 56031	7,000 7,000	Fairmont Economic Development Authority (507) 238-9461	
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Land Site Address City, State Zip Code	Space Available Build To Suit Zoning	Contact Name Organization Phone Number	JOBZone	Photo
<u>JOBZ Subzone #84</u> Fairmont Industrial Park Fairmont, MN 56031	30.0 Acres Yes Light Manufacturing	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>JOBZ Subzone #86</u> Fairmont Industrial Park Fairmont, MN 56031	19.5 Acres Yes Light Manufacturing	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>JOBZ Subzone #89</u> Robert Schweiger Property Fairmont, MN 56031	20.0 Acres Yes Industrial	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>JOBZ Subzone #90</u> Meschke Property Fairmont, MN 56031	33.0 Acres Yes	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>JOBZ Subzone #92</u> Tech Builders Property Fairmont, MN 56031	1.9 Acres Yes Light Manufacturing	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>JOBZ Subzone#85</u> Avery Weigh Tronix Fairmont, MN 56031	8.5 Acres Yes Light Manufacturing	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>CENTER CREEK COMMONS Lot 1, Block 1</u> Hwy. 15 Fairmont, MN 56031	1.5 Acres Commercial	<u>Jeff Greischar</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>CENTER CREEK COMMONS Lot 1, Block 3</u> Hwy. 15 Fairmont, MN 56031	1.4 Acres Commercial	<u>Jeff Greischar</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>CENTER CREEK COMMONS Lot 1, Block 4</u> Hwy. #15 Fairmont, MN 56031	1.6 Acres Commercial	<u>Jeff Greischar</u> FISHER GROUP (507) 625-4715		
<u>CENTER CREEK COMMONS Lot 2, Block 1</u> Hwy. #15 Fairmont, MN 56031	2.6 Acres Commercial	<u>Jeff Greischar</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>CENTER CREEK COMMONS Lot 2, Block 3</u> Hwy. #15 Fairmont, MN 56031	1.4 Acres Commercial	<u>Jeff Greischar</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>CENTER CREEK COMMONS Mar-Jo 4th</u>		<u>Jeff Greischar</u>		



<u>Addition</u> Hwy. #15 Fairmont, MN 56031	1.1 Acres Commercial	COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		
<u>Fairmont Industrial Park</u> C.S.A.H. No. 26 Fairmont, MN 56031	69.0 Acres Yes Industrial	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>George Loewenberg Addition</u> Loewenberg Drive Fairmont, MN 56031	14.0 Acres Yes Commercial	<u>Mike Humpal</u> Fairmont Economic Development Authority (507) 238-9461		
<u>HWY 15 LAND</u> Highway 15 Fairmont, MN 56031	66,300.0 Acres	<u>David Schooff</u> COLDWELL BANKER COMMERCIAL FISHER GROUP (507) 625-4715		

Economic Development Services

Economic Development Authority:	Yes	Incentives
Housing Redevelopment Authority:	Yes	Fairmont has been aggressive in helping to assist its business community grow. Fairmont has several programs available including a City and County revolving loan fund, TIF, Fairmont Business Development Center, compensating balance programs, equity investors, regional, utility and state programs.
County Development Corporation:	No	
Chamber of Commerce:	Yes	
Port Authority:	No	

Contact Information

Michael Humpal,CEcD
Assistant City Administrator
Fairmont, City of
100 Downtown Plaza
Fairmont, MN 56031
(507) 238-9461

Randy Quiring
Mayor
Fairmont, City of
100 Downtown Plaza
Fairmont, MN 56031
(507) 238-9461

Jim Zarling
City Administrator
Fairmont, City of
100 Downtown Plaza
Fairmont, MN 56031
(507) 238-9461

Economic Development Organizations

Type	Name	Phone	Fax
EDA	<u>Fairmont EDA</u>	507-238-9461	507-238-9469

Disaster & Emergency Services

Name	Phone Number(s)
<u>Public Safety emergency resources</u>	1-800-422-0798 or metro 651-649-5451
<u>Federal Emergency Management Agency</u>	Region V FEMA 312-408-5500
<u>Small Business Administration Disaster Resources</u>	Disaster Area Offices 404-347-3771
<u>Jim Zarling</u>	507-238-9461

Inquiries regarding this community's data go to Leanne Zarling

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